

ASX Announcement NVL

31 October 2018

National Veterinary Care acquisitions update

National Veterinary Care Ltd (ASX:NVL) (**NVL**) is pleased to announce that it has entered into binding agreements to acquire four clinics in Australia.

The acquisitions are conditional on due diligence, board approval and lease assignments, with settlements expected to take place by 31 January 2019.

The new clinics are in existing NVL geographic clusters along the eastern seaboard. The four clinics are expected to deliver annual revenue of approximately \$6.5 million and an aggregate annual EBIT of approximately \$1.36 million.

Total consideration for the four acquisitions will be \$7.0 million, with total upfront payments of \$5.6 million and deferred components (subject to earnout conditions) of \$1.4 million.

Managing Director Tomas Steenackers said, "In addition to our recent acquisition in New Zealand of the Pet Doctors Group, we have identified four high quality acquisitions in Australia that have been performing strongly and are aligned culturally with NVC in terms of focus on people and systems. The acquisitions are larger clinics and are within existing geographic clusters across Queensland, New South Wales and Victoria. One of the clinics is already on the same practice management system as NVC clinics which allows for faster integration of other NVC systems and processes."

Mr Steenackers added, "We are also pleased to advise that our focus on integration of the Pet Doctors group since its acquisition in early October has resulted in the process currently tracking ahead of the initial expected 120-day integration timeframe."

Completion of these acquisitions will bring NVL's total number of integrated veterinary services businesses to 97 (including the recent Pet Doctors Group acquisition).

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About NVL:

NVL aims to be a leading provider of veterinary services in Australia and New Zealand. NVL has acquired and integrated 93 veterinary services businesses across Australia and New Zealand. NVL strives to achieve excellence in clinical care for pets, and to build a platform for loyal, long term relationships with their owners.

The key growth strategies for NVL are expanding the NVL network of clinics through acquisition, and driving organic growth at a clinic level.

For further information please contact:

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